



# Evgeni Kremenliev

Manager

ALEX-EK

<https://tech.alex-ek.com>

## Bilateral Meetings

- 14:20-14:40

### Description

The Bulgarian company Alex-EK has been on the electrical supplies market for over 20 years. Mainly supplying the industry with LV ABC (low voltage aerial bundled conductor) accessories and electrical panels has branched out to smart home installations support and development. In the last few years, the branch of smart appliances has been growing and the company is constantly looking for new products to add to their portfolio. Many installations have already been done and the company is offering in-house technical support staff. The company is now looking for suppliers of wireless appliances and devices (operating on the Z-wave transmission standard) along with controllers and software. There is a huge interest by the company in personal health measuring devices and appliances like smart scales and smart mirrors.

### Organization Type

Company

Phone

00359899806477

Email

[alex-ek@mail.bg](mailto:alex-ek@mail.bg)

Country

Bulgaria

City

Sandanski , [Google map](#)

Areas of Activities

### CT Technologies

1. Internet of things
2. Robotics

### Applications

1. Creative industries
2. Energy and Environment

3. Human computer interaction
4. Other application

#### Request

### **Bulgarian company is looking for smart home appliances to distribute on the Bulgarian market**

The Bulgarian company ALEX-EK is specialised in installation and support of smart home wireless and wired appliances and devices is looking for new suppliers of Z-wave devices and controller boards.

The main focus of the company are smart scales and mirrors as well as smart security devices.

The company is looking for distribution agreements.

#### Cooperation Offered

1. Sales / Distribution